



August 26, 2003

Mr. Dan Tarulli
Intellidyne, LLC
90 Pratt Oval
Glen Cove, New York 11542

Dear Dan:

As you know, Engel Burman Senior Housing owns and operates The Bristol chain of assisted living residences, along with nursing homes and other commercial facilities in the New York Metro and Long Island area. One of the most important operational issues for us concerns the maintenance and cost of operating the heating and cooling systems in the multitude of locations throughout our portfolio. It is imperative that we keep these systems running 24/7 and as cost-effectively as possible.

It goes without saying that we were at first skeptical about your controls and whether they could deliver the reductions in energy consumption that you claimed, so we decided to conduct a performance validation pilot program at one of our assisted living residences, The Bristol in East Meadow, which began in November 2001. When the study results came in we were, to put it mildly, astounded that this simple device had actually reduced fuel consumption on our heating systems by almost 20%.

Simply put, the IntelliCon controls at The Bristol continue to perform as Intellidyne claimed they would. Our ongoing analysis of The Bristol's utility bills has proven beyond a doubt that the IntelliCon has reduced fuel and electric energy consumption over the last twenty (20) months by an average 15% across the board. We estimate that your controls are saving us \$28,000. annually in just this one facility. When you consider that our total investment to outfit the systems at The Bristol with your controls was under \$12,000., you quickly realize how impressive these products truly are and how fast they pay for themselves.

Since that time, we have decided that IntelliCon controls should be installed in our other Bristol facilities and in all of our other properties, where applicable, as well.

I am thrilled to be able to write you this letter of thanks and to let you know that we will be installing IntelliCon controls in our future properties as standard equipment. Please feel free to use this letter as a customer reference as you find the need.

Very truly yours,

Jan Burman

JB:es